

DRAFT

Digital & Microfilm Pricing Master

	Cost per Unit	Unit Description	# of Units	# of Months	Implementation Year	# of Units	Second Year	# of Units	Third Year	# of Units	Fourth Year	# of Units	Fifth Year
IRMA Solution (Rated)													
Conversion	\$2,576.00	PER FILE CABINET	5		\$12,880.00	5	\$12,880.00	5	\$12,880.00	5	\$12,880.00	5	\$12,880.00
Delivery CDs	\$11.90	PER FILE CABINET	5		\$59.50	5	\$59.50	5	\$59.50	5	\$59.50	5	\$59.50
Monthly Storage & Hosting	\$12.50	PER GB PER MONTH	5	6	\$375.00	10	\$1,500.00	15	\$2,250.00	20	\$3,000.00	25	\$3,750.00
Total					\$13,314.50		\$14,439.50		\$15,189.50		\$15,939.50		\$16,689.50
TRIM Solution (Rated)													
Conversion	\$2,576.00	PER FILE CABINET	5		\$12,880.00	5	\$12,880.00	5	\$12,880.00	5	\$12,880.00	5	\$12,880.00
Delivery CDs	\$11.90	PER FILE CABINET	5		\$59.50	5	\$59.50	5	\$59.50	5	\$59.50	5	\$59.50
Named User - Initial Implementation	\$100.00	PER SEAT	20		\$2,000.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
Named User - Monthly Services	\$30.00	PER SEAT PER MONTH	20	6	\$3,600.00	20	\$7,200.00	20	\$7,200.00	20	\$7,200.00	20	\$7,200.00
Monthly Storage and Hosting	\$6.00	PER GB PER MONTH	5	6	\$180.00	10	\$720.00	15	\$1,080.00	20	\$1,440.00	25	\$1,800.00
Total					\$18,719.50		\$20,859.50		\$21,219.50		\$21,579.50		\$21,939.50
Microfilm													
Microfilm reader purchase	\$10,000.00	PER READER	1		\$10,000.00								
Microfilm reader maintenance	\$2,000.00	PER READER	1				\$2,000.00		\$2,000.00		\$2,000.00		\$2,000.00
Conversion	\$4,080.00	PER FILE CABINET	5		\$20,400.00	5	\$20,400.00	5	\$20,400.00	5	\$20,400.00	5	\$20,400.00
Duplicate rolls	\$99.80	PER FILE CABINET	5		\$499.00	5	\$499.00	5	\$499.00	5	\$499.00	5	\$499.00
Vault storage	\$32.40	PER FILE CABINET	5		\$162.00	10	\$324.00	15	\$486.00	20	\$648.00	25	\$810.00
Inspection	\$17.50	PER HOUR	5		\$87.50	10	\$175.00	15	\$262.50	20	\$350.00	25	\$437.50
Total					\$31,148.50		\$23,398.00		\$23,647.50		\$23,897.00		\$22,146.50
In-Office Storage													
Conversion	\$0.00	PER FILE CABINET	5		\$0.00	5	\$0.00	5	\$0.00	5	\$0.00	5	\$0.00
Monthly Storage	\$33.33	PER FILE CABINET	5	6	\$999.90	10	\$3,999.60	15	\$5,999.40	20	\$7,999.20	25	\$9,999.00
Total					\$999.90		\$3,999.60		\$5,999.40		\$7,999.20		\$9,999.00
Records Center Storage													
Conversion	\$0.00	PER FILE CABINET	5		\$0.00	5	\$0.00	5	\$0.00	5	\$0.00	5	\$0.00
Monthly Storage	\$4.29	PER FILE CABINET	5	6	\$128.70	10	\$514.80	15	\$772.20	20	\$1,029.60	25	\$1,287.00
Total					\$128.70		\$514.80		\$772.20		\$1,029.60		\$1,287.00

30,000 images = 1 file cabinet = 1 GB = 10 rolls microfilm

= 13 Records Center boxes